

# Partnering Opportunity

Profile status : Published

## Business Offer

**Fruit processing plant located in south-eastern Poland offers fruit concentrates, organic juices, fruit aromas and juice made directly from fresh fruits (NFC) and seeks for distributors**

### Summary

*A Polish company that delivers concentrates, organic juices, fruit flavors and NFC (not from concentrate) juices from apples, cherries, blackcurrants, rhubarb, strawberries, raspberries and chokeberries to the Polish market, EU and non-EU markets is interested in finding partners from the whole world and offers its products for distribution.*

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### Details

#### Description

- Polish fruit processing plant established in 1997 offers for distribution its fruit products:
1. Fruit concentrates made of: apples, strawberries, cherries, chokeberries, raspberries, blackcurrants
  2. NFC (not from concentrate) juices made of: apples, cherries, blackcurrants, rhubarb
  3. Aromas made of: apples, strawberries, cherries, raspberries, blackcurrants

Ref: BOPL20190523001

#### 4. Clarified organic apple juice

The production plant meets all applicable legal requirements and other requirements that apply to it in terms of the production process and its environmental aspects.

The company is able to produce 10 000 tons of apple juice concentrate, 2 000 tons of colorful fruit concentrate and 30 000 tons of NFC (not from concentrate) per year. The enterprise owns two independent production lines, which allows it to produce two products at the same time. The production line is equipped in four presses, two evaporators and two ultrafiltrations.

The products comply with the AIJN (European Fruit Juice Association) Practice and directives of European Union. The longtime experience in fruit concentrates and aromas production resulted in modern enterprise rising, which fulfilled all food high-level requirements, safety standards and food quality, confirmed with BRC (British Retail Consortium), SGF (Sure Global Fair), kosher, IFS (International Featured Standard ) Food and ISO 9001:2008 certificates.

The company has a logistics department that ensures product delivery in a timely manner, through long-term cooperation with reliable companies that are certified in the transport of food products. The product loading process meets all the required standards and sanitary rules.

The company is interested in establishing cooperation under distribution services agreement – the company is looking for distributors to sell the company's products.

The company is interested in finding partners from the whole world.

### Advantages and innovations

- applied foodstuff security rules consistent with the requirements of The BRC (British Retail Consortium ) Version 7 and with the IFS (International Featured Standard ) Version 6 Standards
- full health security during all stages of the production process, according to guidelines of the Codex Alimentarius Commission – CAC/RCP (General Principles of Food Hygiene) 1-1969 (version 4-2003)
- the company meets all the applicable legal requirements and also other requirements, which are related it in the field of production process and its environmental aspects
- the constant surveillance of techniques used in the production covered by the IFS (International Featured Standard ) Food and BRC (British Retail Consortium) Standards
- the company joined the FSA (Farm Sustainability Assessment) programme that facilitates the uptake of industry-shared better management practices that improve farm performance and sustainability outcomes

### Keywords

#### Market

07003002

Health food

#### NACE

C.10.3.2

Manufacture of fruit and vegetable juice

### Network Contact

#### Issuing Partner

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**Open for EOI:**      **Yes**

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**Dissemination**

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**Relevant sector groups**

Agrofood

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**Client**

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**Type and Size of Organisation Behind the Profile**

Industry SME 50-249

**Year Established**

1997

**Turnover**

1 - 10M

**Already Engaged in Trans-National Cooperation**

Yes

**Certifications Standards**

ISO 9001:2008

**Languages Spoken**

English  
Russian

**Client Country**

Poland

**Experience**

Engaged in cooperation with companies from EU, USA, Ukraine and Moldova.

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**Partner Sought**

**Type and Role of Partner Sought**

The biggest group of recipients of the company's products are juice bottling plants, producing the final product for sale to a retail customer. Bottling plants produce from the juice and concentrates delivered in large barrels the final product, in their own packaging, under their own brand. The company will work with bottlers that will deal with further distribution.

The second group of recipients are wholesalers of fruit juices, specialized in distribution of product through its own sales networks.

In connection with the above, the company will establish cooperation with:

1. juice bottling plants whose task will be to further distribute juices in their own packaging and under their own brand,
2. wholesalers whose task will be to distribute juices through their own sales networks.

**Type and Size of Partner Sought**

SME 11-50,SME <10,>500 MNE,251-500,SME 51-250,>500

**Type of Partnership Considered**

Distribution services agreement

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**Attachments**

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