

Partnering Opportunity

Profile status : Published

Business Offer

Polish producer of ISO certified acid free paper boxes for long-term storage of documents is looking for a distribution services agreement and /or a commercial agency agreement

Summary

The Polish company was founded in 1988. It is located in the south-east part of Poland. The most important areas of the company are production of paper accessories and cardboard packaging.

The Polish producer of high quality ISO certified acid free paper boxes for long-term preservation of documents is looking for a distribution services agreement and/or a commercial agency agreement.

Creation Date	01 February 2019
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Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/e6768dec-2664-4ac9-887a-f1160b753a7b

Details

Description

The company specializes in production of archiving materials such as:

Ref: BOPL20190201002

- Acid free boxes ISO 16245
- Acid free folders ISO 9706
- Acid free envelopes ISO 9706
- Acid free ribbon bound covers

Packaging for long-term storage of documents, books and other objects made of paper are made of raw materials with the following parameters:

- pH > 7, it is in the range 7.5 - 10 (what is important - this requirement applies to all layers of cardboard, not just the top layer)
- Kappa number < 5; cardboard is made of approx. 100% pure cellulose, without wood pulp admixtures, in order to have such a value of this parameter
- alkaline reserve > 0.4 mol/kg (in the case of calcium carbonate, the paper contains a minimum of 2% CaCO₃)

The highest quality of packaging for long-term paper storage is confirmed by the international standards ISO 9706:2001 and ISO 16245:2009.

The company is looking for all size companies, preferably with the experience in international cooperation.

Role of the partner:

1. Under a distribution services agreement - a potential partner is expected to buy and sell the company's services on its own markets using its own distribution channels. Any issues concerning payments for such a cooperation will be discussed and established during negotiations between partners.
2. Under a commercial agency agreement - a potential partner is expected to represent the Polish company and the payment to the agent will be made in the form of a commission.

Advantages and innovations

1. The highest quality of packaging for long-term paper storage is confirmed by the international standards ISO 9706:2001 and ISO 16245:2009.
2. A wide range of high quality storage materials
3. The ability to produce small quantities of archiving materials
4. Speed of reaction and order fulfillment

Stage of development

Already on the market

Keywords

Technology

02005004

Packaging for materials

Market

09003007

Other services (not elsewhere classified)

Network Contact

Issuing Partner

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Open for EOI: **Yes**

Dissemination

Restrict dissemination to specific countries

Czechia, Egypt, Germany, Hungary, Jordan, Qatar, Romania, Russia, Slovakia, Tunisia, Ukraine

Relevant sector groups

Materials

Client

Type and Size of Organisation Behind the Profile

Industry SME 50-249

Year Established

1988

Turnover

10 - 20M

Already Engaged in Trans-National Cooperation

No

Languages Spoken

English
German
Russian

Client Country

Poland

Partner Sought

Type and Role of Partner Sought

The company is looking for long-term relationship with a stable partner interested in commercial agency agreement and/or distribution services agreement. Other forms are able to be discussed as well.

Type and Size of Partner Sought

SME 11-50,SME <10,SME 51-250

Type of Partnership Considered

Distribution services agreement
Commercial agency agreement

Attachments

a sample of acid free pakaging