

# Partnering Opportunity

Profile status : Published

## Business Offer

### Lemon liquor manufacturer from Poland is looking for distributors

#### Summary

*A Polish producer of a new alcoholic beverage (14,5% alc/vol) based on the rich flavors of lemon and lime is willing to establish cooperation under distribution services agreement.*

<b>Creation Date</b>	25 October 2018
<b>Last Update</b>	03 December 2019
<b>Expiration Date</b>	24 April 2020
<b>Reference</b>	BOPL20181025001
<b>Public Link</b>	<a href="https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/84bccc7b-21b4-4fde-ac65-b1179715d7d8">https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/84bccc7b-21b4-4fde-ac65-b1179715d7d8</a>

#### Details

##### Description

A Polish restaurateur with many years of experience in the industry, developed a recipe for the production of lemon liqueur. The recipe was developed at the beginning of the 20th century and has been refined for many years. It is a natural product, made only from fresh and natural fruit, 40% vodka and sugar. The liquor is available in two versions: made of yellow mixed lemons and a version made of lime. Both flavors have a different flavor and bouquet, but still move among the warm, natural environment of southern lemon trees with the sweetness that sticks to the very end of the tongue. The alcohol content of 14.5% places the liquor among light and dessert alcohols.

Thanks to the natural ingredients, a unique, citrus fragrance bouquet and an extremely mild flavor of the drink were obtained. It can be served "sauté" in various circumstances (as main liquor, aperitif, digestif, a component of drinks and a component of desserts and dishes).

Another interesting feature of the beverage is its use in the kitchen. It is widely used in the kitchen as a component of dressings, sauces, blanched fruit, topping for pancakes or fillings for pasta dishes.

The liquor is distinguished by a very elegant package in the form of a four-cornered or triangular bottle with an elegant, slender figure. The bottle has a wide range of personalization options for the end customer.

The product has all necessary certificates, agreements and passed laboratory tests. Product can be offered to restaurants, shops, private users.

The distribution channel is company's own sales network among restaurants, stores, event companies as well as among B2B clients as an excellent business gift - usually in personalized packaging.

The company is now ready to expand their business further into Europe and beyond. A distribution services agreement will be offered to distributors with a client base such as larger supermarket chains, restaurants, delicacy shops and smaller liquor shops.

The company is interested in long-term cooperation under the distribution agreement.

### Advantages and innovations

-The most important distinguishing feature of the product is its consistency: liquor at a temperature below 9 \* C (i.e. recommended for white wine) has a jelly structure with visible particles of lemon pulp - a thing impossible to achieve in an industrial process supported by dyes, enhancers or yeast. This is one of the most important signs confirming the high quality and natural product base! At a temperature higher than 14 \* C liquor takes the form of a thick liquid, which is still impossible to obtain for industrial products.

- All production is manual with minimal use of machines. Production technology is multi-stage and requires maceration as well as proper storage of both semi-finished and finished products.

### Stage of development

Already on the market

### IPR Status

Secret Know-how, Trade Marks

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### Keywords

#### Market

07003001 Wine and liquors

#### NACE

C.11.0.4 Manufacture of other non-distilled fermented beverages

C.11.0.7 Manufacture of soft drinks; production of mineral waters and other bottled wat

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## Network Contact

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### Issuing Partner

STAROPOLSKA IZBA PRZEMYSLOWO-HANDLOWA

### Contact Person

Zieja Sylwia

### Phone number

+ 48413680278

### Email

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**Open for EOI:**     **Yes**

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## Client

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### Type and Size of Organisation Behind the Profile

Industry SME <= 10

### Year Established

2016

### Turnover

<1M

### Already Engaged in Trans-National Cooperation

No

### Certifications Standards

other

### Languages Spoken

English  
Polish

**Client Country**

Poland

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**Partner Sought**

**Type and Role of Partner Sought**

The company is primarily looking for efficient distributors who have extensive contacts among restaurateurs and stores with alcohol. Logistic minima will be developed according to the location and intervals of deliveries, however, the company assumes that the quantity of 1000 bottles per month is the lower limit value.

The company did not specify its expectations, each offer will be considered, and the parties will individually exchange their experiences and expectations. Mutual visits will be necessary before signing the cooperation agreement.

**Type and Size of Partner Sought**

SME 11-50, SME <10,>500 MNE, 251-500, SME 51-250,>500

**Type of Partnership Considered**

Distribution services agreement

## Attachments



Liquor



Liquor

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Liquor