

Partnering Opportunity

Profile status : Published

Business Offer

Distributors or agents needed for innovative education and rehabilitation tool for children and adults

Summary

A team of Polish engineers have developed an interactive tool dedicated to education and rehabilitation. The product is produced in the EU and the technological process has ISO 9001. It is a technologically advanced device for children, adults and the elderly, for training, rehabilitation and fun. It is ideal for speech therapy, language learning and for gymnastics. The company is looking for business partners to enter into commercial agency or distribution services agreements.

Creation Date	21 August 2018
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Expiration Date	23 August 2020
Reference	BOPL20180821001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/5ef130c9-200b-43b5-8bd3-c4338698094c

Details

Description

This product is unusual interactive tool designed by Polish engineers with twenty years of experience in the entertainment of children.

The tool facilitate the work of teachers and help students in active participation in lessons at all levels of education. It is a useful educational aid that offers a wide range of games, quizzes and arranged educational situations directed at contributing to psychomotor development of children. The tool is integrated with a set of 100 exercises, games and motion activities, designed for children of preschool and school education. It is exactly education through movement, by using hands, legs and feet.

Additionally the device is perfect tool for rehabilitation of adult people and the elderly.

This tool works perfectly in:

- 1/ education and fun – for schools, nurseries, kindergartens and playgrounds
- 2/ at schools for children with special needs, as well as in all medical centers (as a support tool in neurological rehabilitation of children), and
- 3/ in centers for aged people (a therapy for aged people, for therapeutic and rehabilitation activities).

The device is produced in European Union and it is available in many languages: English, French, German, Dutch, Italian, Romanian, Spanish, Norwegian, Lithuanian, Russian, Polish. On request all programs are available in customer language.

The product has met with great interest in Germany, Belgium, Norway, United Kingdom, USA, Spain, Italy, Lithuania, Romania, Netherlands, Croatia, Slovenia, Hungary, Greece, Ireland, Czech Republic, Slovakia, Ukraine, France, Middle East and South Africa. Due to the increased interest of individuals, the company is looking for distributors or sole-distributor to shorten the delivery period, increase the profitability of sales and facilitate the purchase of products for private clients.

The company is interested in establishing two cooperation types:

- 1) distribution services agreement – the company is looking for distributors to sell the company's products,
- 2) commercial agency agreement- the company is looking for agents that will be responsible for representing the client's products.

Advantages and innovations

- The tool meets all safety requirements- there is no elements that can be potentially hazardous for children using it, like movable guides and mirrors, overhung cables and wires
- The technological process is provided with ISO 9001
- The company provides 2 years or 4000 working hours of guarantee
- The company received a number of awards for its products from schools, children, parents and institutions supporting innovations
- The tool is very easy to use and popular in every place where children are present: nurseries, kindergartens, schools, playgrounds, therapeutic and rehabilitation centers, shopping centers
- More than 100 games are available. Special sets for: fun, education, and rehabilitation,
- All in one solution eliminates standard problems with keyboards, mouses, etc. All actions are done by remote control
- Global service support with worldwide experts network

Stage of development

Already on the market

IPR Status

Secret Know-how, Patents granted, Trade Marks, Copyright

Keywords

Technology

11002

Education and Training

Market

Ref: BOPL20180821001

02007010	Education software
05010003	Patient rehabilitation & training
07005004	Education and educational products and materials

NACE

J.58.2.1	Publishing of computer games
J.62.0.1	Computer programming activities
P.85.6.0	Educational support activities

Network Contact

Issuing Partner

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Open for EOI: **Yes**

Dissemination

Relevant sector groups

Creative Industries

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

2014

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

Yes

Certifications Standards

ISO 9001:2008
other

Languages Spoken

English
German
Russian
Polish

Client Country

Poland

Experience

The product meets the standards necessary to be placed on the US market.

Partner Sought

Type and Role of Partner Sought

The company is looking for sales partners with good knowledge about market. Partners will be responsible for servicing existing clients and acquiring new ones.

Possible partners could be distributors of equipment for primary schools, therapy centers and rehabilitation, entertainment, shopping centers, museums, hotels, restaurants and fast food, advertising management.

The possible forms of partnership are commercial agency and distribution services agreement. Under distribution services agreement a potential partner is expected to buy and sell the company's products on its own markets using its own distribution channels. Any issues concerning payments for such a cooperation will be discussed and established during negotiations between partners.

Under commercial agency agreement the potential partner is expected to represent the products of Polish company and the payment to the agent will be made in the form of a commission.

Type and Size of Partner Sought

SME 11-50, SME <10,>500 MNE, 251-500, SME 51-250,>500

Type of Partnership Considered

Distribution services agreement
Commercial agency agreement

Attachments
